

Firm	

Computer-Related Services Supplement

S-3.4

1. Please indicate the percentage of total sales generated by the following types of services provided or performed by the Firm or a subsidiary or related entity for the current and previous year:

Type of Services	Current Year	Previous Year	
Software Installation	%	%	
Client Training	%		
Hardware Sales	%	%	
Computer-Related Consulting Services:			
Diagnostic Services	%	%	
System Testing	%	%	
Writing and/or Analyzing of Computer Code	%	%	
Custom Programming or Software Development:			
 Applications 	%	%	
 Operating Systems 	%	%	
Network or Communications	%	%	
System Security and/or Firewalls	%	%	
Packaged Software Development:			
 Applications 	%	%	
Operating Systems	%	%	
Network or Communications	%	%	
Computer Integrated Systems Design/Analysis	%	%	
Website Development or Hosting	%	%	
Other (describe):	%	%	
Total	100%	100%	

Respond to questions number 2-13 only if computer-related consulting services (as identified above) are provided.

2.	Do you anticipate any changes in the nature of services described above in the next 12 months?	☐ Yes [□No
	If "Yes", please describe:		
3.	What are the total fees earned from computer-related services last year? \$		
4.	For what client industries do you perform computer-related services?		

	ature			1	Date		
subje Comp	ognize that information submitted on to cet to all of the representations and com- pletion of this supplement does not gui derwriting review.	ditions of that app	olication.		-		
	Individual(s)			xperience	Services CPE in		
13. C		•	of Years C	•	Number of Hours Co		
	omplete the following table summariz				the area of computer_re	lated service	res
	ow many years have computer-related						
	"Yes", please complete Separate En	·		Cittley:			□ 14(
	re the services provided under the nan		_		oute :	☐ Yes	_
	oes legal counsel review all contracts,		ures and n	roduct literat	ure?	☐ Yes	
	"Yes", please attach a copy of such st		omuaci Wii	ii iicw chell	s of the Phill:	<u> </u>	□ 140
	8. Do you maintain a log of customer complaints?9. Do you require the use of a written engagement letter or contract with new clients of the Firm?					Yes	
	7. Do you have a written procedure in place for resolving disputes with customers?					☐ Yes	
_	Is a final test run made with custome	_				_	
	Are interim changes documented wi	_	off?			☐ Yes	
		<u> </u>		3	U Other (Frease desc		
	Component Testing Integration Testing	System Testing Acceptance/Fi		τ	☐ Pre-Release Virus ☐ Other (Please desc		
e.				(CHECK all t	1	TD	
	Do you use a third party to escrow s Which of the following testing proce		e in nlace?	(Check all f	hat annly):	Yes	□ N
	Is there retention of documentation in		of the sys	tems or prod	ucts?	Yes	
	b. Is there documentation of all system designs and changes?						
	Are development methodologies req	uired to be in writ	ing?			Yes	□ No
	re you involved in product or system of "Yes",	lesign or developr	nent?			Yes	□ No
Desci	ription of services:						
Exp	ert Systems	Yes	☐ No	None of T	hose Listed Above	Yes	□ N
Data	a Security/Verification	Yes	□ No	Systems T	esting	☐ Yes	□ No
Cred	dit Card Processing	Yes	□ No	Funds Tra	nsfer	Yes	□ N
	version or Creation of Enterprise Wid tems	le Yes	☐ No	Financial A	Analysis	Yes	□ N
		Yes	☐ No	Troduction	Applications	∐ Yes	□N