



Firm _____

Computer-Related Services Supplement

S-3.4

1. Please indicate the percentage of total sales generated by the following types of services provided or performed by the Firm or a subsidiary or related entity for the current and previous year:

Type of Services	Current Year	Previous Year
Software Installation	%	%
Client Training	%	%
Hardware Sales	%	%
Consulting:		
Diagnostic Services	%	%
System Testing	%	%
Writing and/or Analyzing of Computer Code	%	%
Custom Programming or Software Development:		
-Applications	%	%
-Operating Systems	%	%
-Network or Communications	%	%
System Security and/or Firewalls	%	%
Packaged Software Development:		
-Applications	%	%
-Operating Systems	%	%
-Network or Communications	%	%
Computer Integrated Systems Design/Analysis	%	%
Website Development or Hosting	%	%
Other (describe): _____	%	%

Complete questions number 2-14 only if computer related consulting services (as identified above) are provided

2. Do you anticipate any changes in the nature of services described above in the next 12 months? Yes No

If "Yes", please describe: _____

3. What are the total fees earned from computer-related services last year? \$ _____

4. For what client industries do you perform computer-related services? _____

5. During the past three years has the Firm or a subsidiary or related entity generated receipts in any of the following end-use applications listed below? If "Yes", indicate which applications apply and provide a description of services provided.

CAD, CAM, CAP	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Production Applications	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Conversion or Creation of Enterprise Wide Systems	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Financial Analysis	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Credit Card Processing	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Funds Transfer	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Data Security/Verification	<input type="checkbox"/> Yes	<input type="checkbox"/> No	Systems Testing	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Expert Systems	<input type="checkbox"/> Yes	<input type="checkbox"/> No	None of Those Listed Above	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Description of services: _____

6. Are you involved in product or system design or development? Yes No

If "Yes",

- a. Are development methodologies required to be in writing? Yes No
- b. Is there documentation of all system designs and changes? Yes No
- c. Is there retention of documentation records for the life of the systems or products? Yes No
- d. Do you use a third party to escrow source codes? Yes No
- e. Which of the following testing procedures do you have in place? (Check all that apply):

<input type="checkbox"/> Component Testing	<input type="checkbox"/> System Testing	<input type="checkbox"/> Pre-Release Virus Testing
<input type="checkbox"/> Integration Testing	<input type="checkbox"/> Acceptance/Final Testing	<input type="checkbox"/> Other (Please describe): _____

- f. Are interim changes documented with customer sign-off? Yes No
- g. Is a final test run made with customer sign-off? Yes No

7. Do you have a written procedure in place for resolving disputes with customers? Yes No

8. Do you maintain a log of customer complaints? Yes No

9. Do you require the use of a written Engagement letter or contract with new clients of the Firm? Yes No
If "Yes", please attach a copy of such standard contract.

10. Does legal counsel review all contracts, warranties, brochures and product literature? Yes No

11. Are the services provided under the name of a subsidiary or related entity? Yes No
If "Yes", please complete **Separate Entity Supplement S-2.2**.

12. How many years have computer-related services been offered? _____

13. Complete the following table summarizing the Firm's practitioners' expertise in the area of computer-related services.

Individual(s)	Number of Years Computer-Related Services Experience	Number of Hours Computer-Related Services CPE in Past 3 Years

I recognize that information submitted on this supplement becomes a part of my application for coverage and is therefore subject to all of the representations and conditions of that application.

Signature _____ Date _____